



Fixed carbon (biochar): enabling a thriving rhizosphere

March 5th, 2019

Santa Maria, CA



CONFIDENTIAL

There has been a lot of discussion about “Biochar” lately

The bright prospect of biochar

Biochar is amazing stuff

Can Biochar Help Save the World?

BY PETE DANKO / BIOFUELS, RENEWABLE ENERGY / OCTOBER 15, 2013

Biochar: Black Gold or Just Another Snake Oil Scheme?

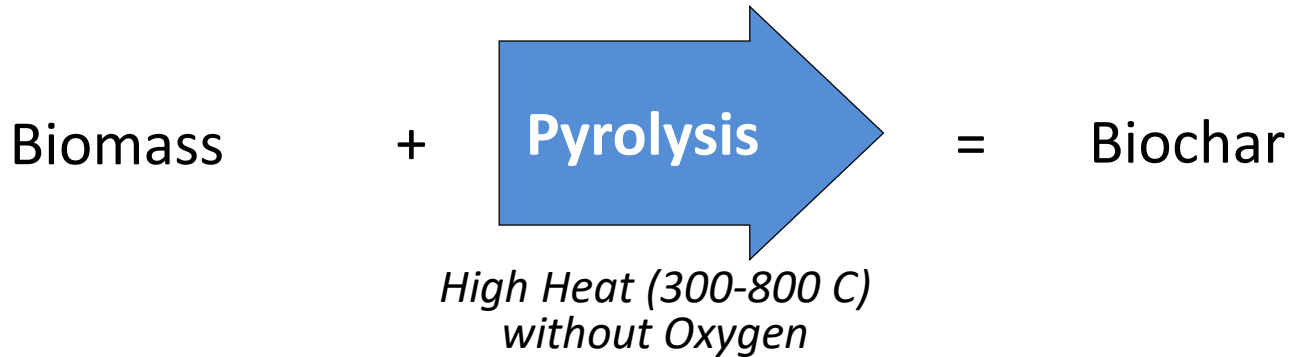
BY RACHEL SMOLKER – SEPTEMBER 18, 2013

There’s little basis for claims that biochar could solve our energy, food, and climate woes

Most promising developments in our fight against climate change. At the new website, <http://www.newcarboneyconomy.info>, you can find out about biochar and [sign the petition](#).



What is Biochar? Biomass + Pyrolysis = Biochar



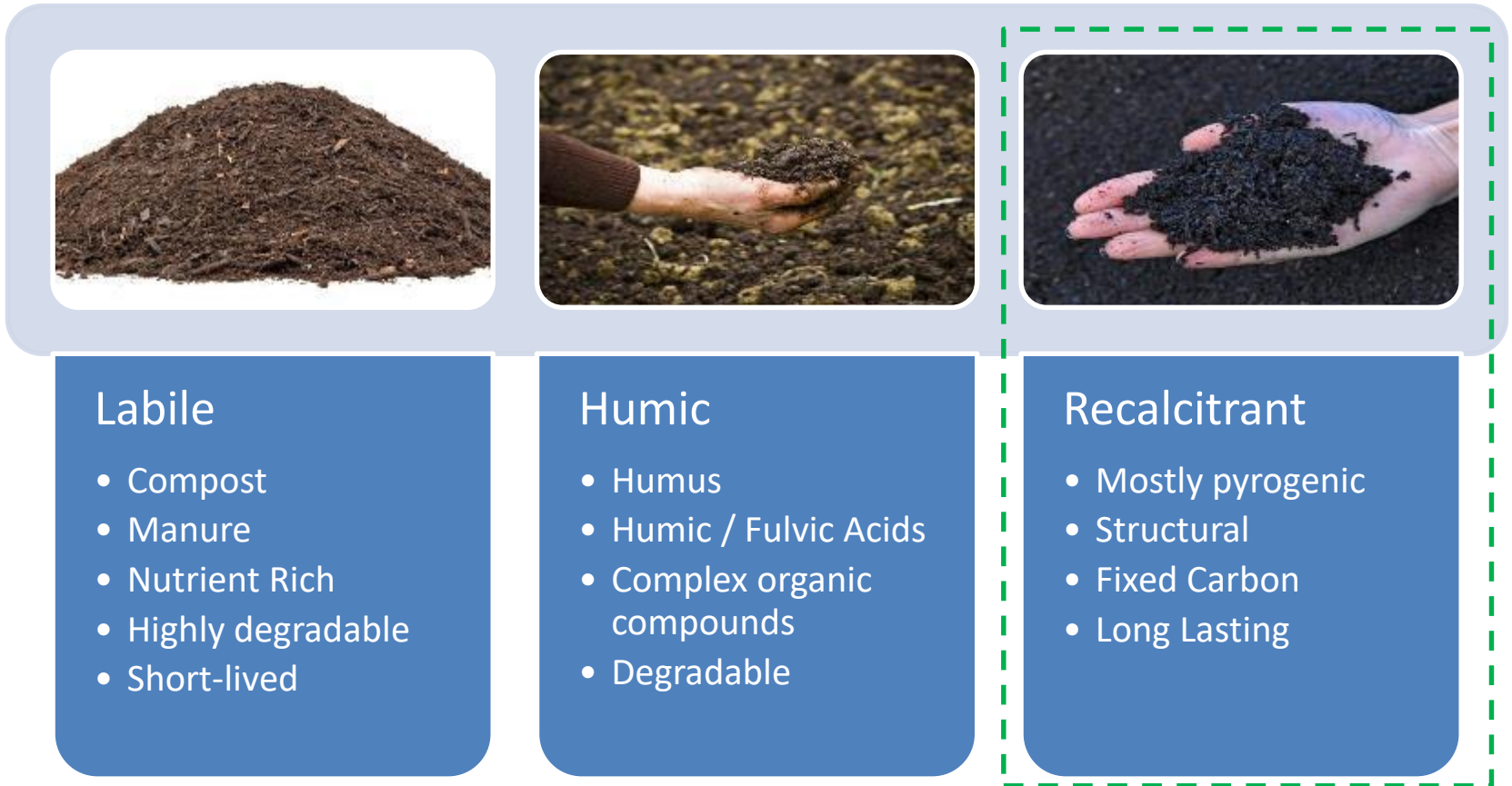
Biochar is the carbon skeleton left over from biomass

Biomass selection, pyrolysis conditions, etc – ALL matter

Soil Carbon – A Key Component of Soil Health

Soil carbon comes in many forms... each plays an important role

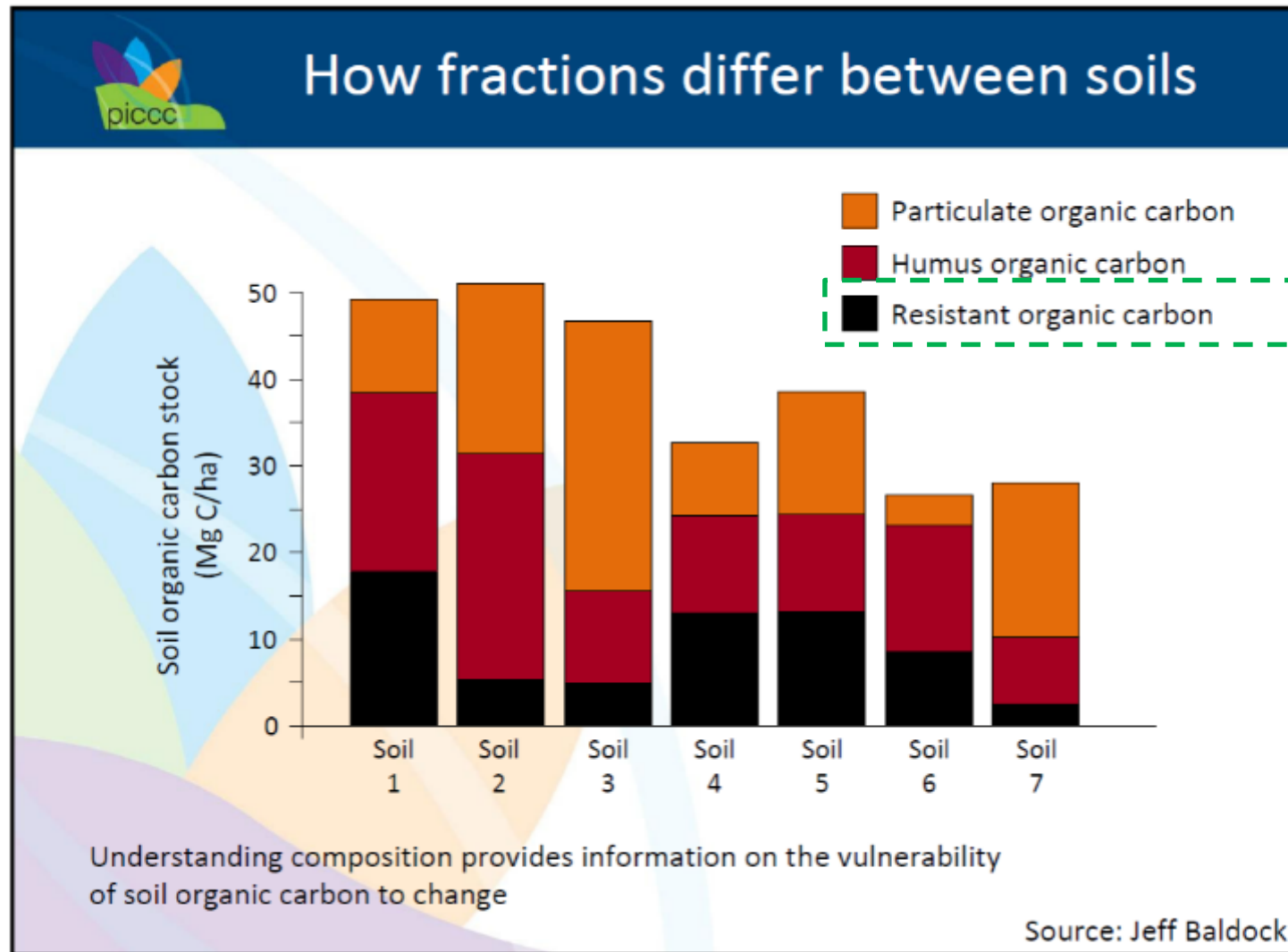
Biochar



These three types of carbon can complement each other

Native soils contain all three types of carbon

All three needed in balance for a healthy soil



Source: Dr. Jeff Baldock, Research Scientist at Australia's Commonwealth Scientific and Industrial Research Organization (CSIRO)

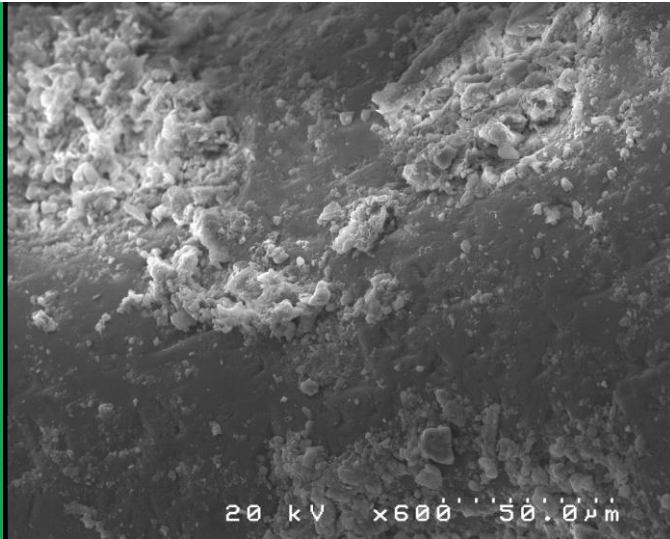
Environmental structure is the backbone of ecosystems



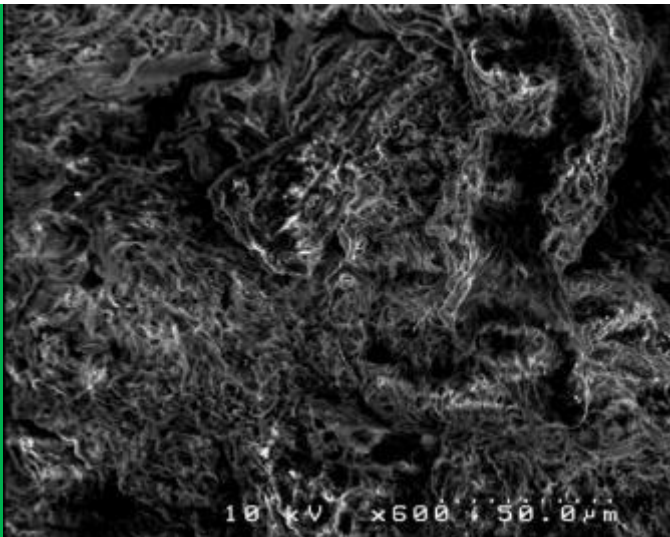
Structure turns nomads into settlers...

Porous Carbon vs. Sand or Peat

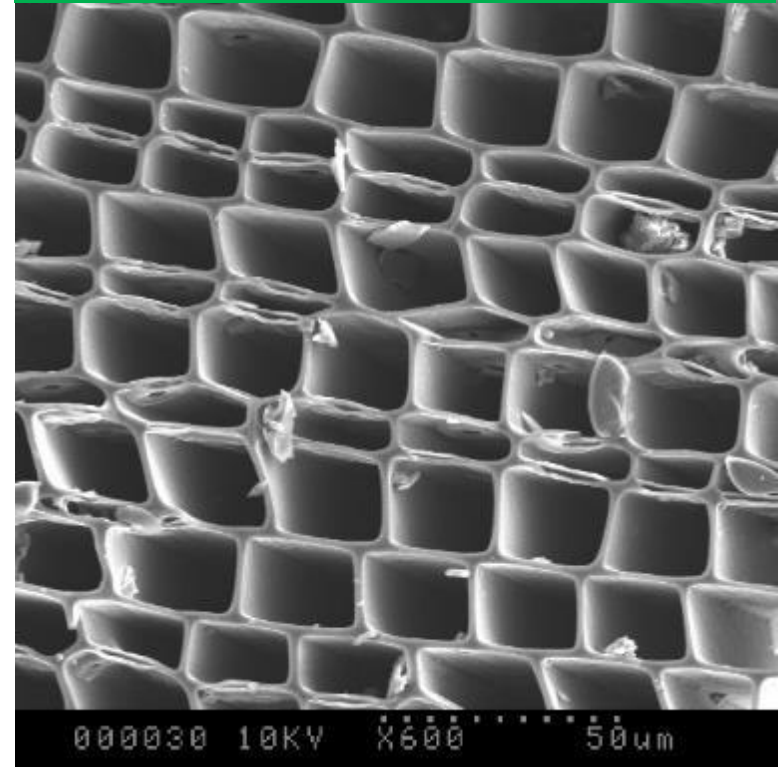
Sand



Peat



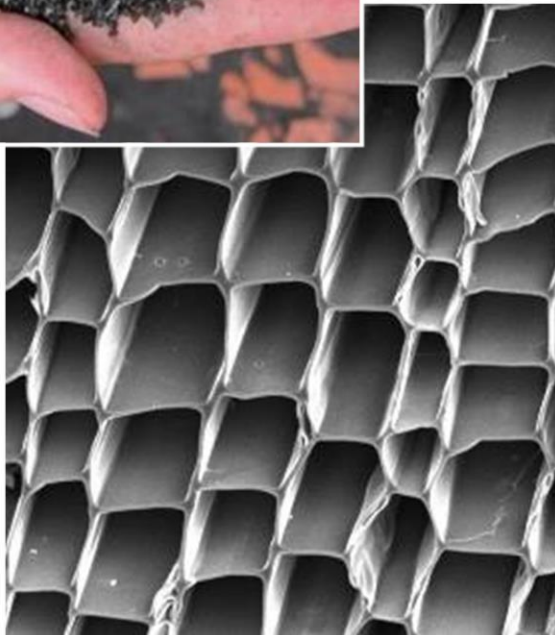
Porous Fixed Carbon



Extreme levels of porosity to:

- Hold water
- Exchange nutrients
- Provide a microbial habitat

Recalcitrant, porous carbon (biochar) has the potential to address a range of soil issues



Biochar structure under a scanning electron microscope

1

**Adsorptive /
Desorptive**

- Holds water
- Retains nutrients

2

Porous

- Anchors micro-roots
- Promotes microbial growth as “habitat”

3

Structure

- Pathway for water and oxygen
- Aeration in clay soils
- Structure in sandy soils

4

Complementary

- Complements with nutrition, humic, compost, microbes



Cool Terra[®] contains essential ingredients for microbial life thriving in soil

Neutral pH

Balance of moisture and air space

Numerous attachment sites (surface area)

Strong cell wall structure

Ion Exchange Capacity

Pore size distribution fit for most microbes

Field studies show positive microbial growth in soil using ag practices



Cornell University study highlights high-definition electron pathway potential in pyrogenic carbon

Quotes from Study Authors

“Microorganisms need electrons for everything they do. If they consume nutrients or spew out methane or expel carbon dioxide – for any living, biological process – they need electrons,”

“...electrons convey through soil via carbon (...) amending the soil with **pyrogenic carbon** (...) **brings high definition to the electron network** In turn, the electrons spur conductive networks and growth

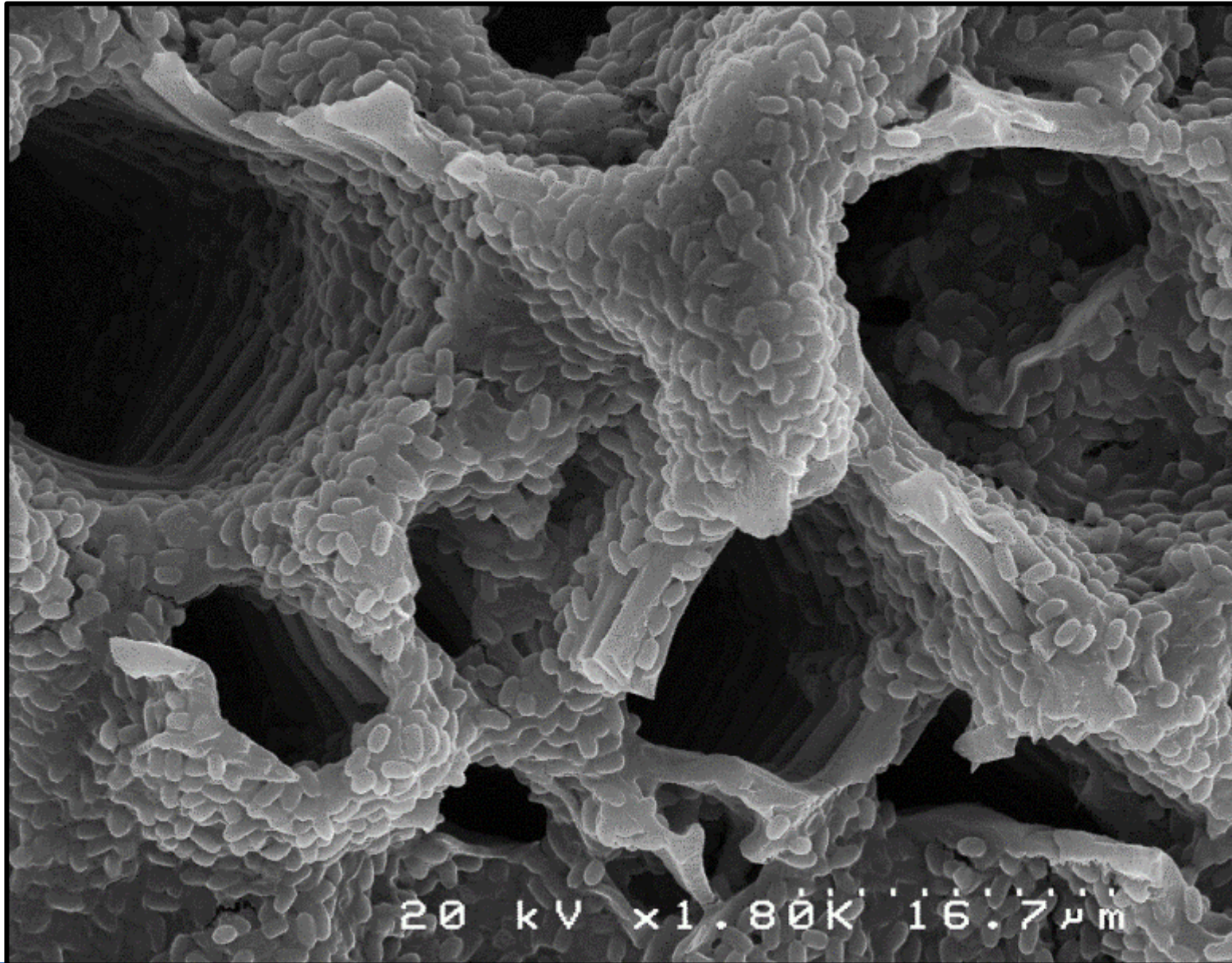


Can potentially help microbes perform basic natural functions

Tianran Sun et al. Rapid electron transfer by the carbon matrix in natural pyrogenic carbon, Nature Communications (2017). DOI: 10.1038/ncomms14873



Soil microbes inhabiting Cool Terra[®] surface and pores



Luxury
Condos for
microbes

Confidential

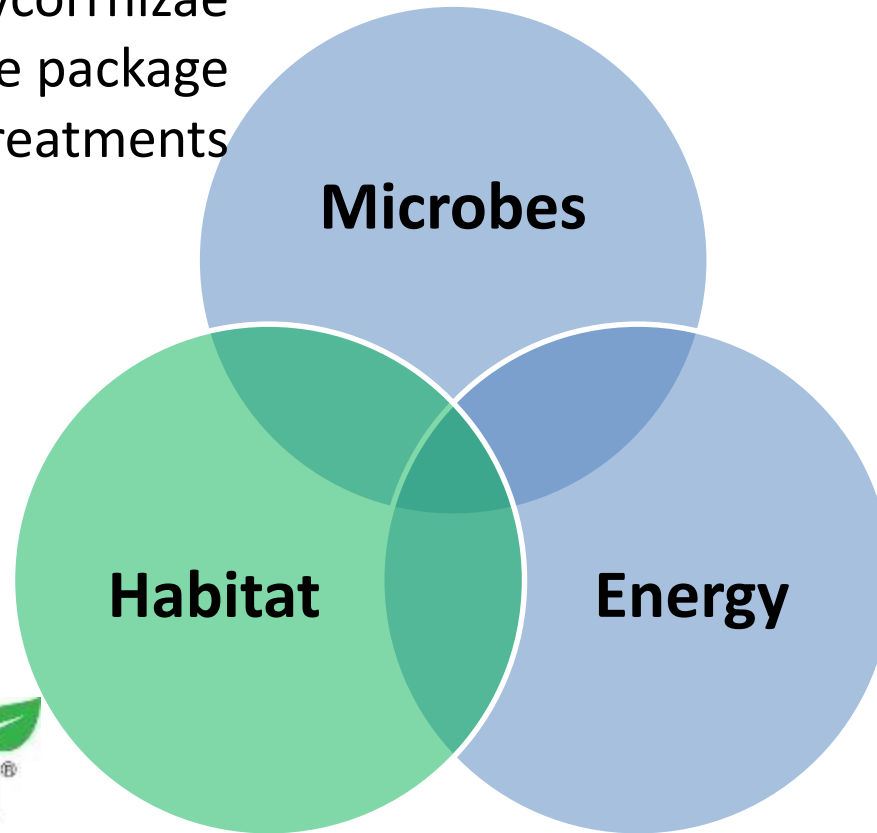
Photo is of biocarbon and *Rhodospirillum rubrum* at 16 microns



Multi-dimensional ecosystem vital for thriving soil biome

Each part can have impact, but the full system can be very powerful for soil health

- Mycorrhizae
- Beneficial microbe package
- Microbial seed treatments



- Compost
- Humic
- Biostimulants

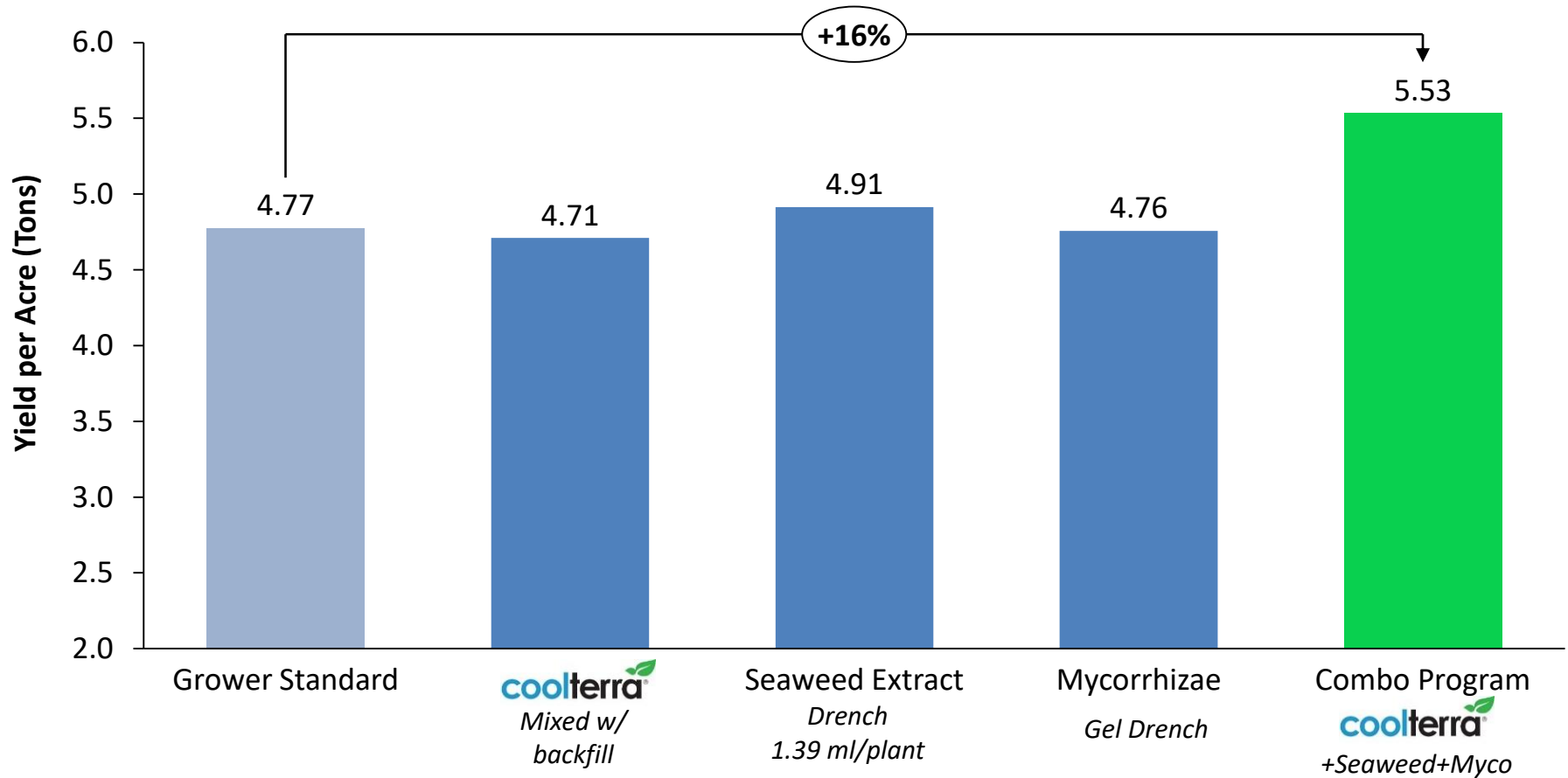


Synergistic impact likely possible with combinations

Established Chardonnay, Zabala Vineyards, Soledad CA

Jason Melvin (Vineyard Mgr) and Mark Mahady (Researcher)

Established vines (~7 years old), Stony and Coarse Textured Soil (Loamy Sand)



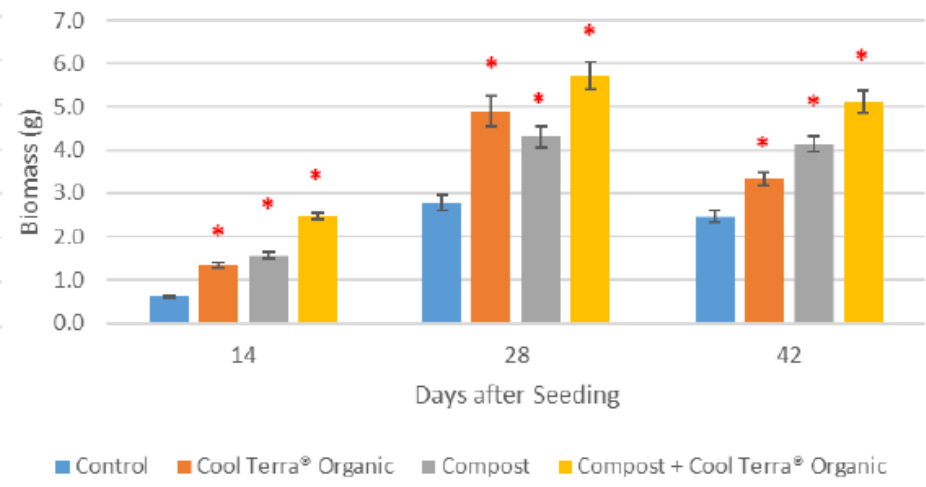
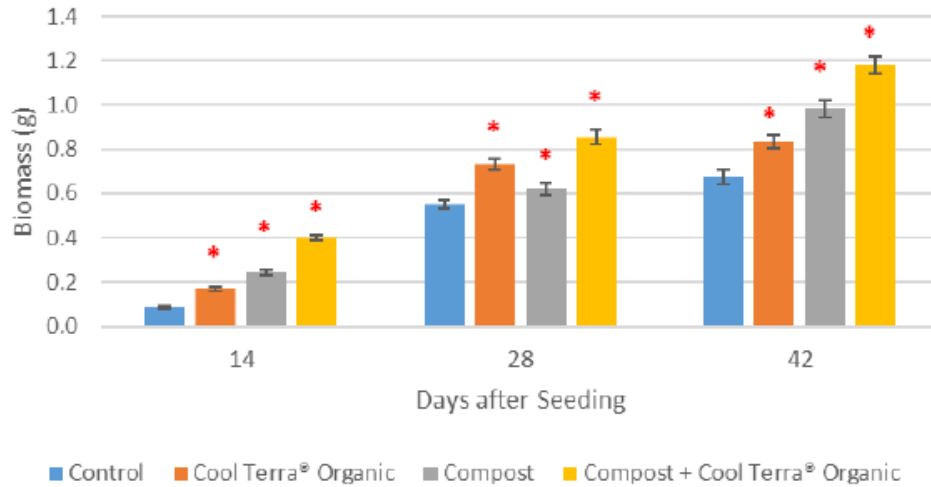
6 reps per treatment, 5 vines per rep. Existing block of chardonnay grapes (C-11 chardonnay 4 on 101/14 rootstock) planted in 2011-2012, on 8' rows and 4' spacing (1361 vines per acre). For CT treatments soil around base of vine was removed in 28"x28"x4" swath and blended at 5% v/v Cool Terra® then returned to the soil. Drench treatments were mixed in 1000 ml of water and slowly poured into a created soil crater next to the plant underneath the drop emitter. Seaweed Extract is Ocean Organics Drench GN8. Myco is RTI Program Plus Mykos Gel which includes mycorrhizae fungi and wetting agent.

Tall Fescue Growth Trial to Compare with Compost

Tall Fescue Greenhouse Trials indicate synergy when used with Compost

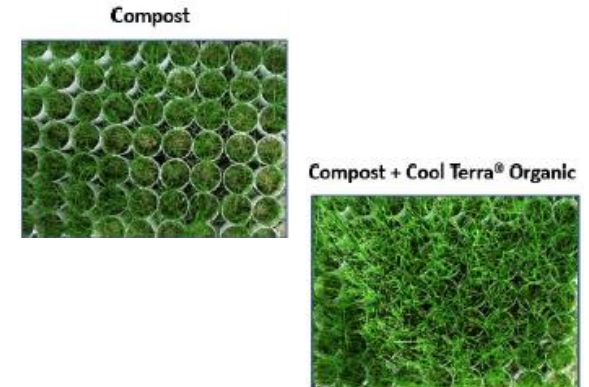
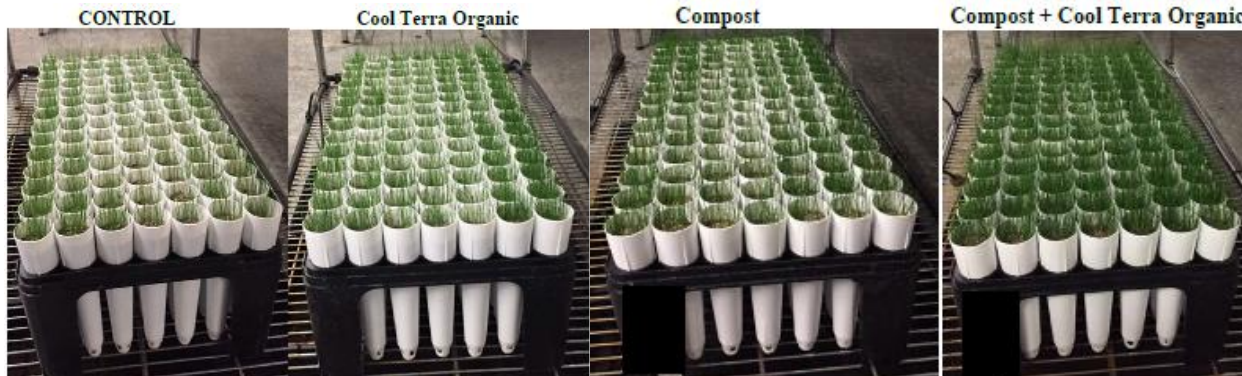
Wet Shoot Biomass

Wet Root Biomass



Trial Images -- 14DAS

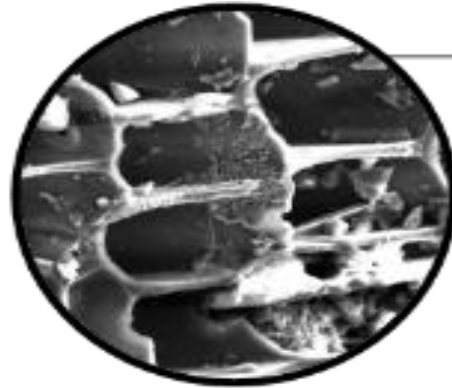
Trial Images -- 28DAS



* Statistically significant at the 5% level

Internal CP Study, Location: Camarillo, CA. 98 single container reps per treatment. For each timepoint 1/3 of reps were gathered and measured. Growth substrate : calcium bentonite clay. Cool Terra Organic and Compost were both applied at 1CY/A - Vermicompost

But. . .Raw Biochar Has Historically Proven Inconsistent



*Biochar as co-produced
with hydrocarbons*



*Raw
Biochar*

Key Physical, Chemical Properties. . .

High

↑ pH levels

↑ Phytotoxic
Concentration

Low

↓ Pore
Capacity

↓ Process (pyrolysis)
Control & Expertise

. . .Can Lead to Inconsistent Results

↓ Elements of Soil Health

↓ Ag Production

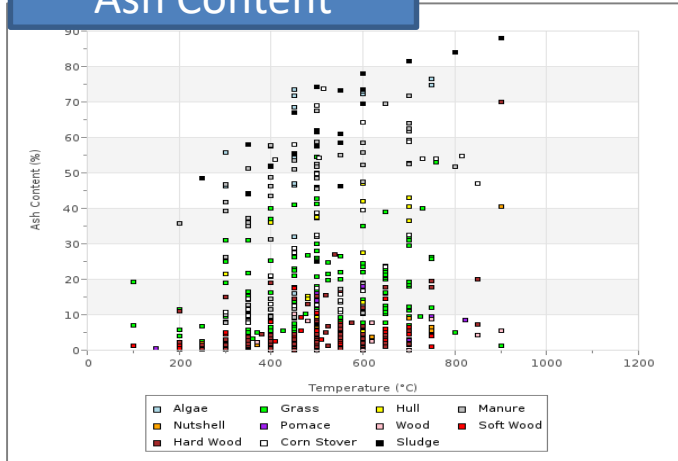
3rd Party
Research

- Rajkovich, S. et al. Biol. Fert. Soils 48, 271–284 (2012).
- Spokas, K, et al. J. Environ Qual., Jul-Aug: 973-89 (2012)
- Gaskan, J, et al. Am Soc Agron, Vol 102 #2, p. 623-33 ('09)
- Major, J, et al. Plant & Soil, Vol 333, Issue 1, p. 117-28 ('10)

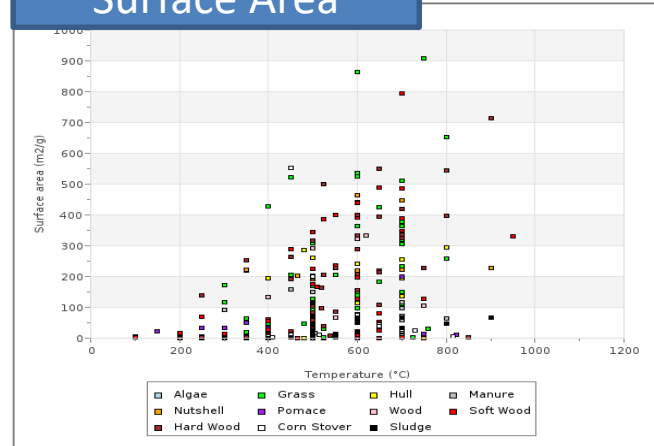
Historically, biochar has been inconsistent, due to lack of understanding of key properties and production process to optimize performance

Snapshot Plots from UC Davis Biochar Database

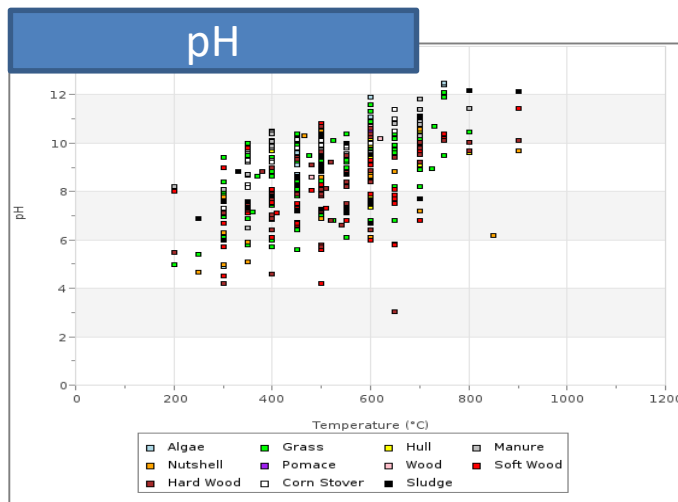
Ash Content



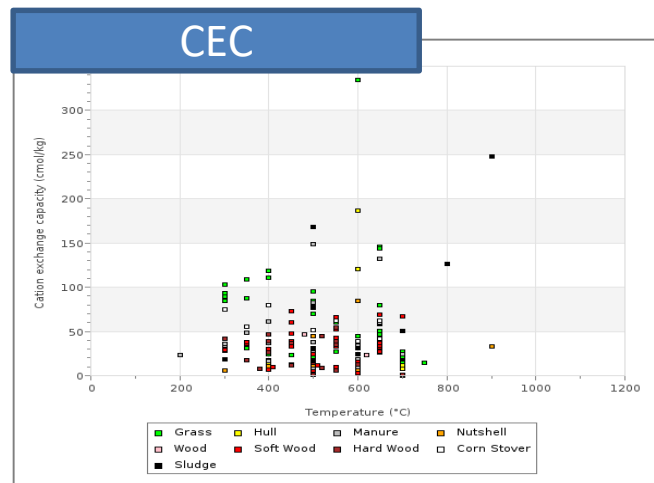
Surface Area



pH



CEC



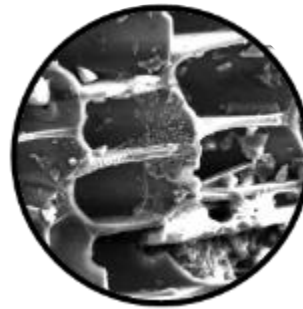
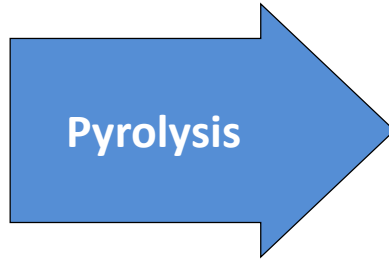
Extreme variability of raw biochar prevents broader adoption

Our Differentiator: Engineered Biocarbon™ Technology

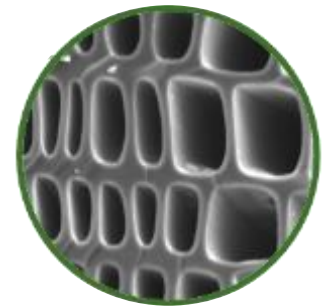
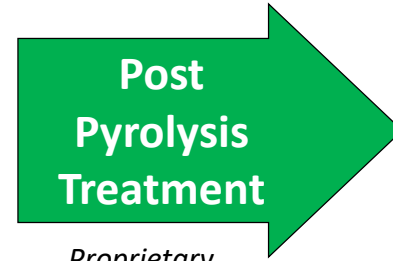
Pyrolysis expertise and proprietary post treatment designed to maximize consistency & effectiveness



Biomass
(e.g., Nutshell, Pine)



Raw Biochar



Modify surface chemistry – Optimizing pH, ion exchange and hydrophilicity



Minimize Detrimental Compounds– Through feedstock selection, controlled pyrolysis, and post-treatment



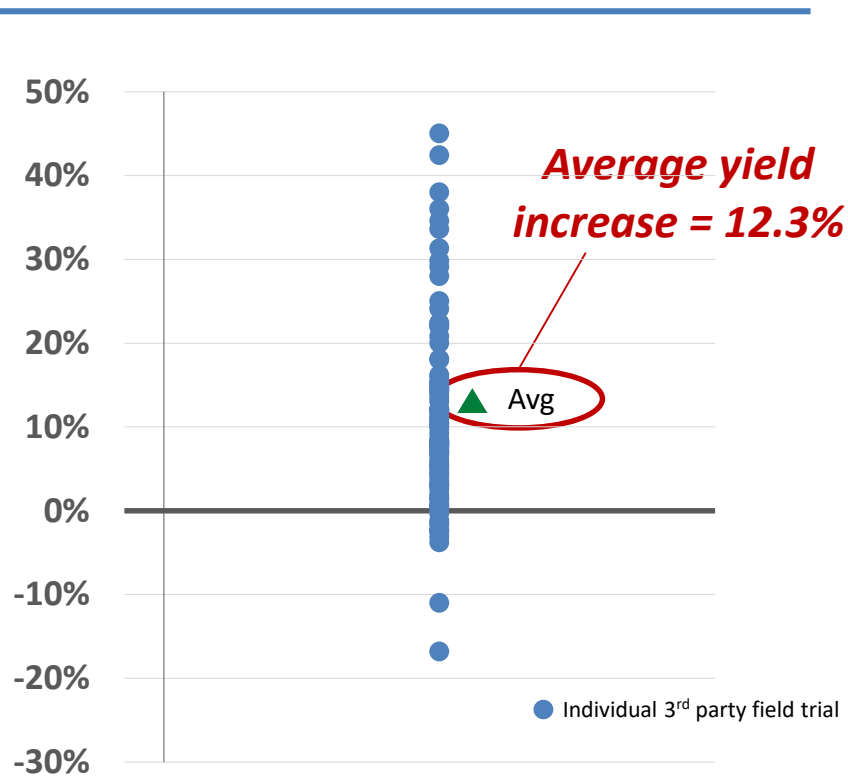
Maximize Capacity – Improves pore accessibility for maximum input holding capacity



Formulate for application – Consistent, low-dust, flowable, for ease of shipping, storing, and applying

Results from 120+ independent field trials over three seasons have shown consistent crop yield increases

Improvement in Marketable Yield (%), CoolTerra® vs. Control*



Trial Result Highlights

Results vs. Grower Standard (Typical levels of water and fertilizer)			
Crop, Location	Trial Researcher	Yield	ROI
Strawberry, Oxnard CA	David Holden Research	+31%	+20x
Lettuce, Salinas CA	Pacific Ag Rsrch	+18%	+12x
Carrot, Merced CA	Helena R&D	+11%	+15x
Tomato, Naples FL	Univ of Florida	+9%	+10x
Radish, Tifton GA	Univ of Georgia	+60%	+20x

Trials have shown average yield increases of ~12% with greater than 5:1 grower ROI

*Includes results from 120+ field trials that produced data on marketable yield for treated vs. grower standard control in 2016, 2017, 2018

*Lettuce (Spyglass Head Lettuce) ; Spinach (Admiral); Carrot (Danvers); Tomato (Proprietary), Corn (DKC 60-88 VT2PRIB)

Evaluations on microbial life



Lab

Greenhouse

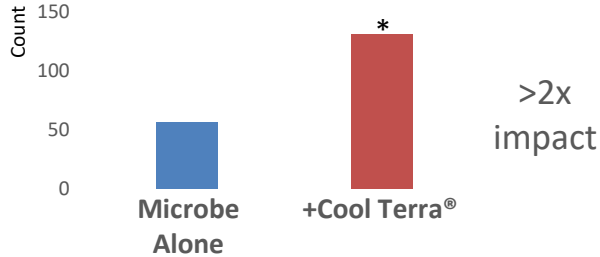
Field



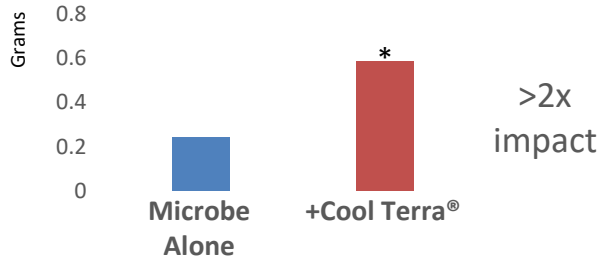
Cool Terra[®] improving microbial response in legume crop

Significant impact over 10 weeks with Brady rhizobium inoculant when Cool Terra[®] added

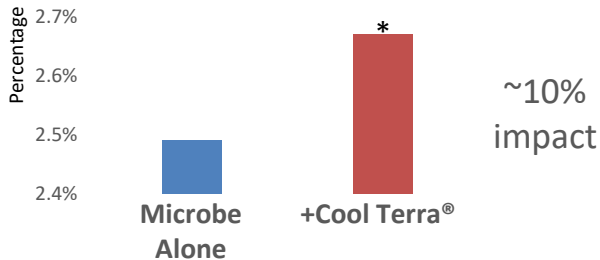
Root Nodulation



Root Biomass



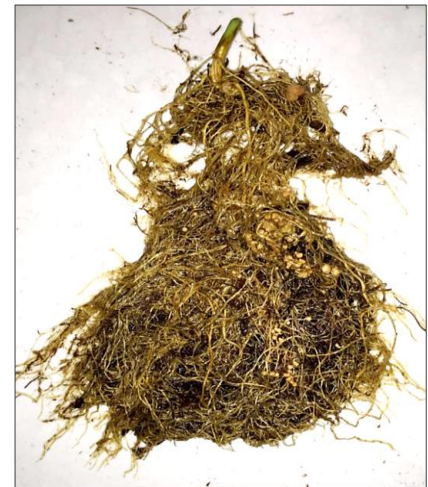
Nitrogen Uptake



Microbe Alone



coolterra[®]

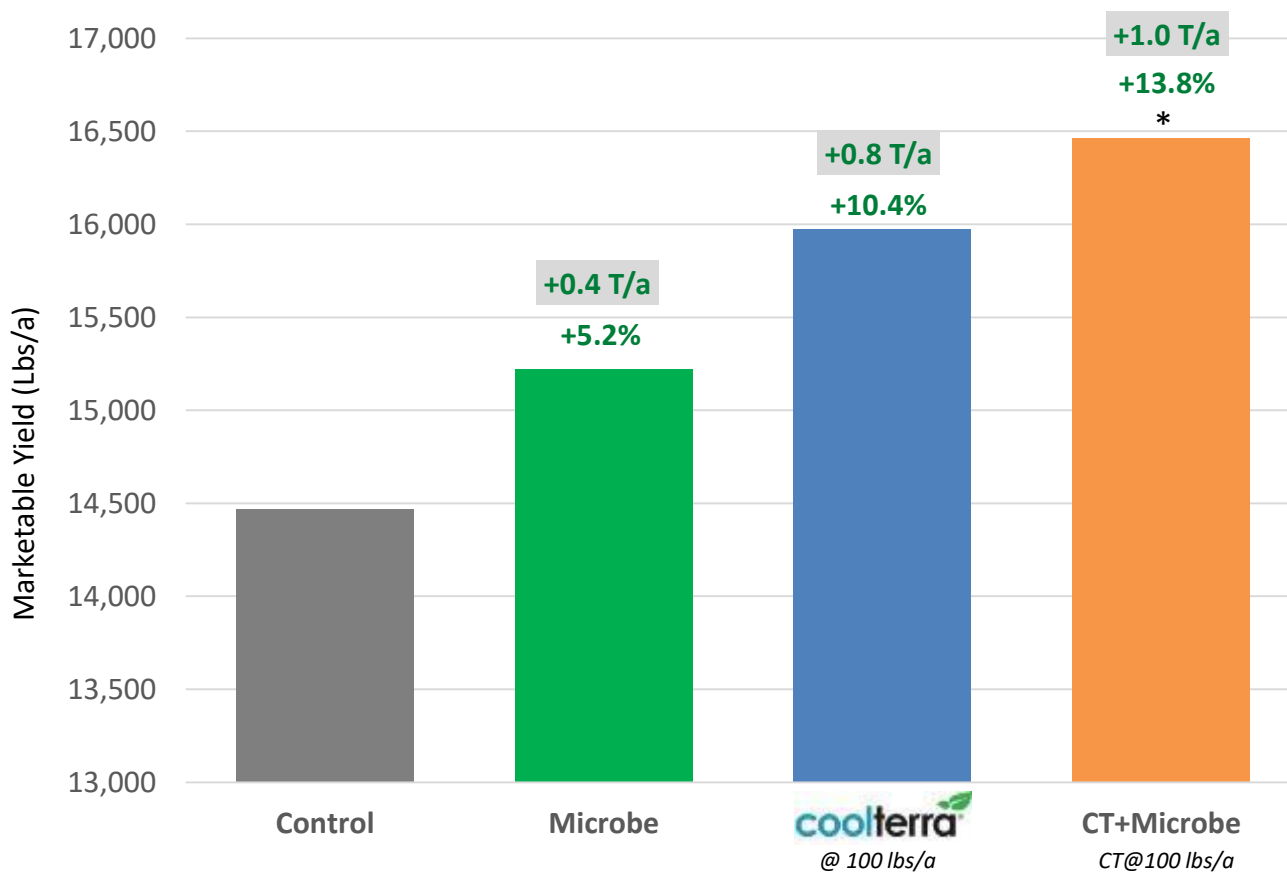


Cool Terra[®] (CF-12) added at 10% v/v to a soilless peat mix containing soybean seeds treated with a commercial Brady rhizobia product, N-Dure[™] manufactured by Verdesian. Control is same soilless peat mix with 10% perlite addition and same N-Dure[™] treatment as Cool Terra treatment. 9 reps per treatment, results statistically significant at 99% confidence level



Field Trial with Microbes: Lettuce, Steve West (RD4AG), Yuma, AZ

Planted: March 2nd, 2017 Harvested: April 14th, 2017

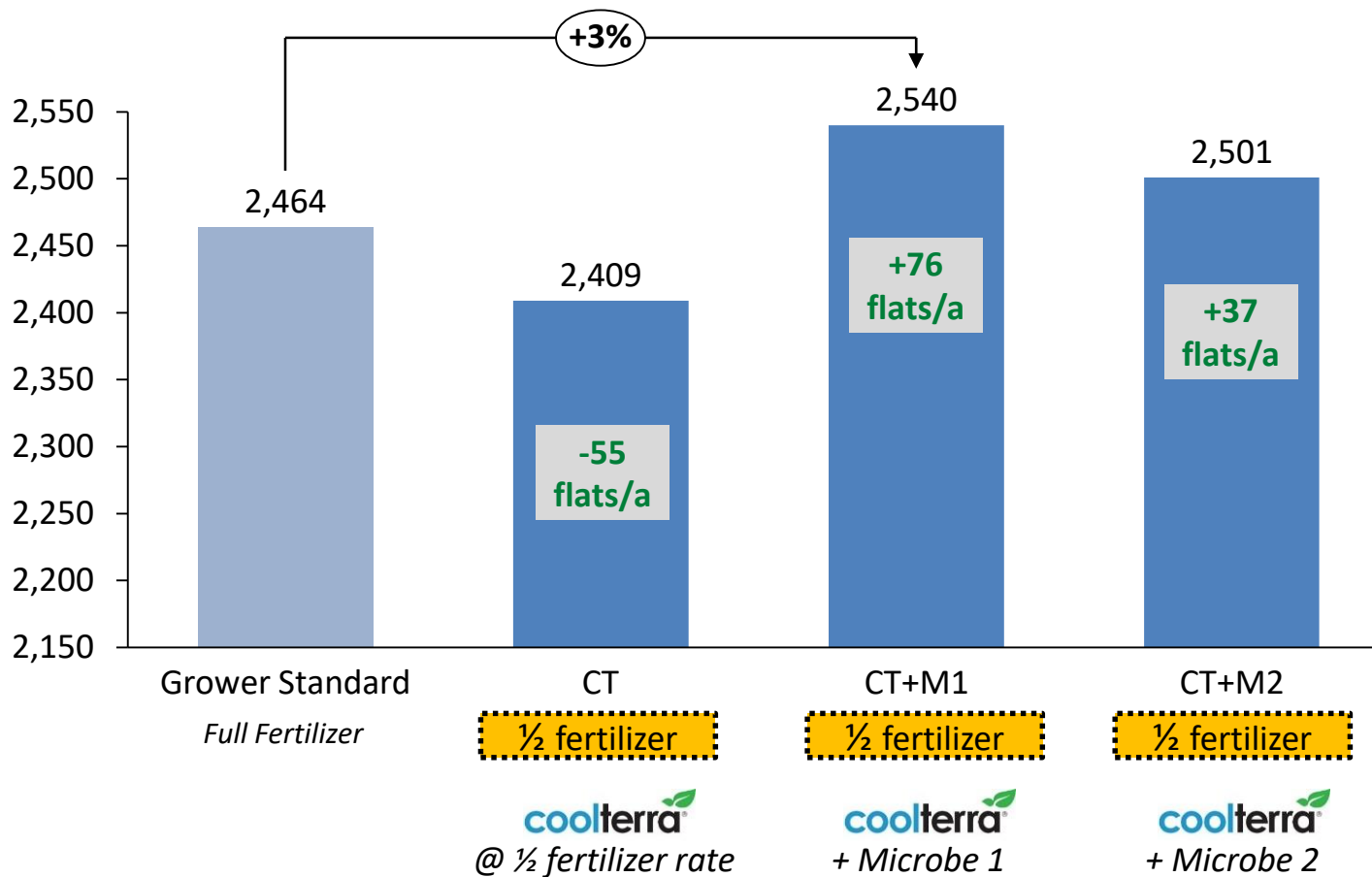


Revenue Per Acre (\$K) <i>Assumes ~\$1,200 / Ton (\$0.60/lb)</i>	\$8.7	\$9.1	\$9.6	\$9.9
Difference vs. check (\$)		+\$451	+\$902	+\$1,198
Return on Investment**		N/A	+12.2x	N/A

* Denotes Statistical Significance (P<0.05) vs. Control

Strawberry: Commercial Grower, Holden Research & Consulting

Oxnard, CA. 30 picks between 12/7/2017 and 3/26/2018



Fertilizer 18-8-13 (lbs/a)	500	250	250	250
Cool Terra® (lbs/a)	0	250	250	250
Microbial Addition	No	No	Yes	Yes

— Confidential

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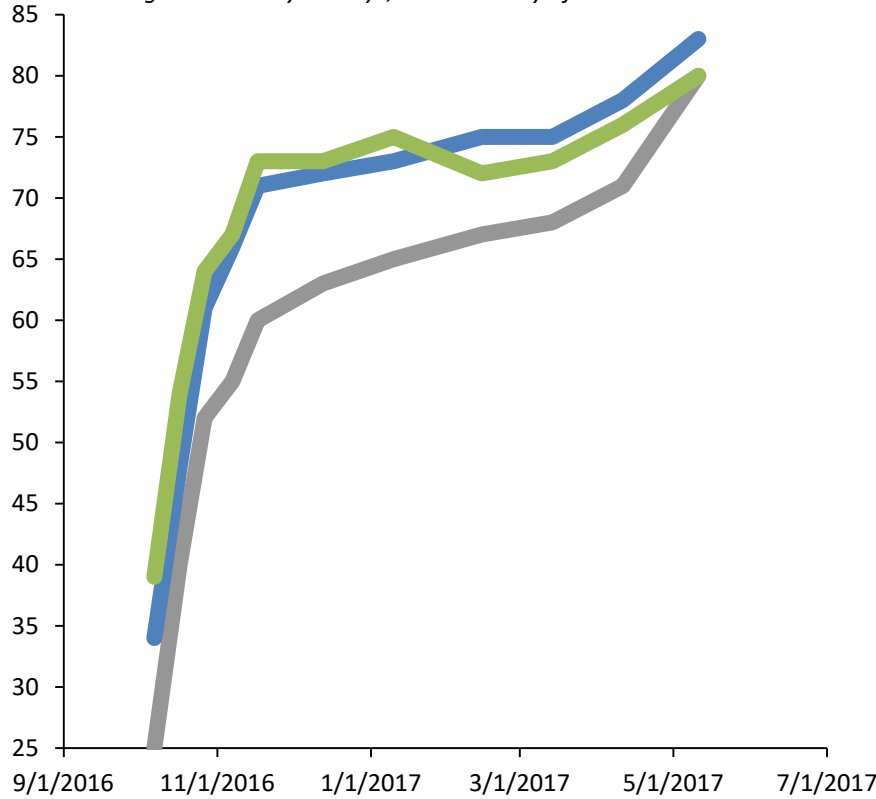
Tall Fescue Trial: Grady Miller, Turfgrass Mgmt Faculty



Trial Start: Sep 2016 Trial End: May 2017 Location: Raleigh NC

% Coverage

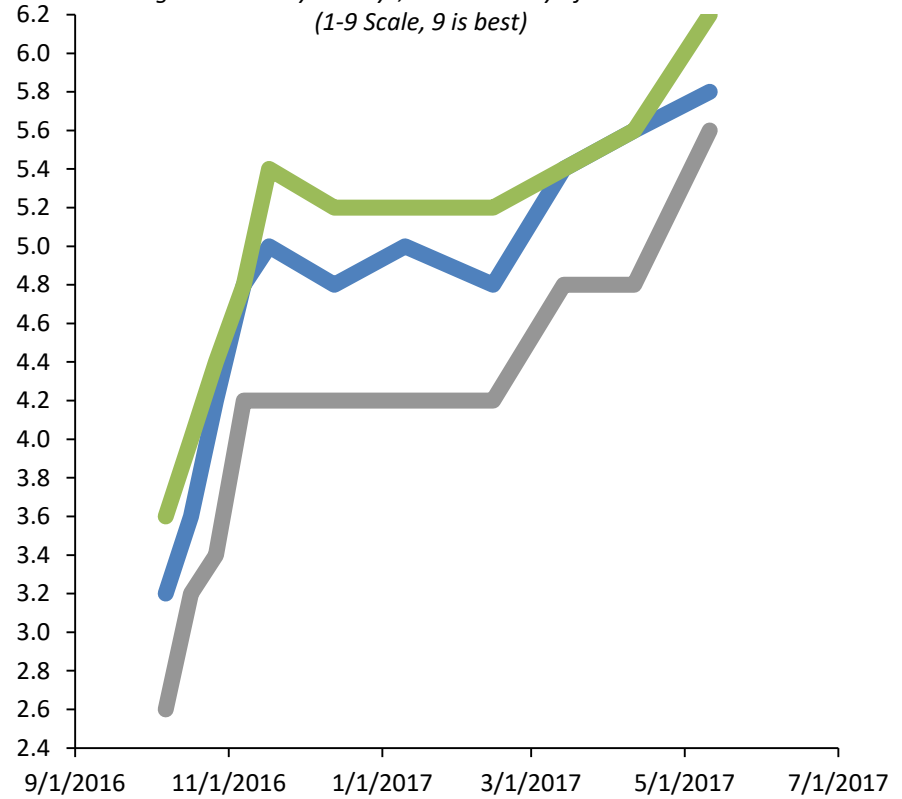
Ratings taken every 10 days, then monthly after 1.5 months



- Control
- CTO
- CTO G2

Quality (1-9)

Ratings taken every 10 days, then monthly after 1.5 months (1-9 Scale, 9 is best)



- Control
- CTO
- CTO G2



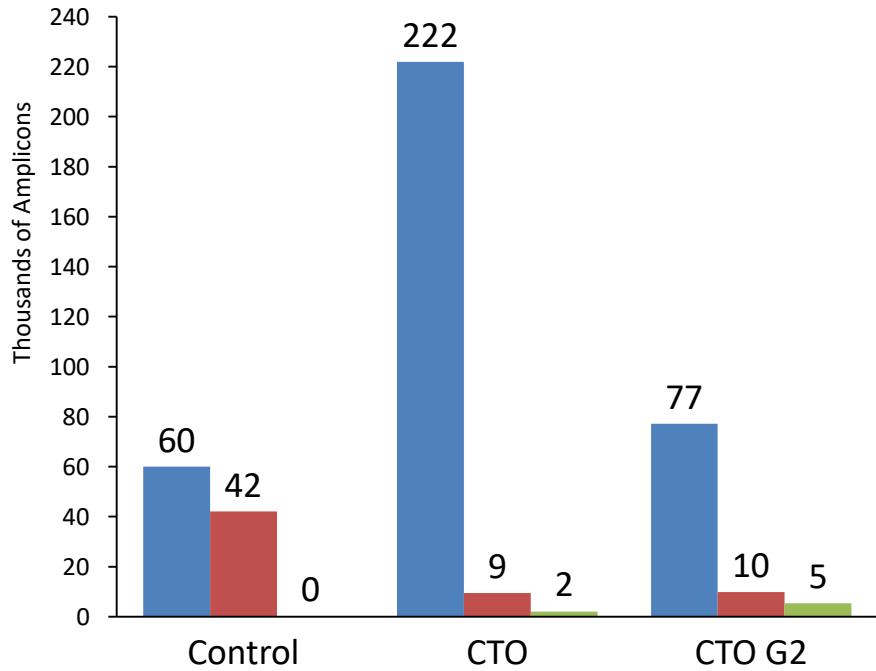
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Trial Start: Sep 2016 Trial End: May 2017 Location: Raleigh NC

Fungal Counts

Microbial soil sample taken at trial end; DNA Sequencing performed by MR DNA, Shallowater, TX

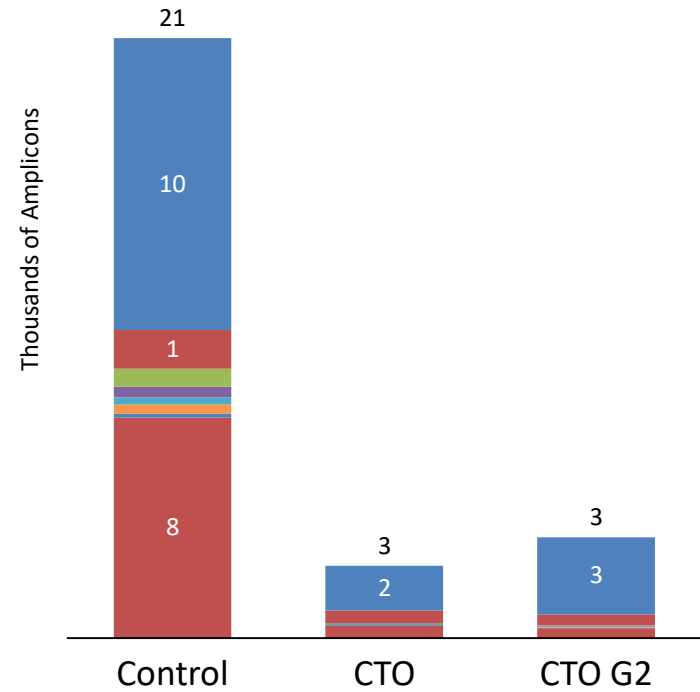


Beneficial* Pathogenic Neutral

*Beneficial = Sum of Symbionts, Saprophytes and Mycorrhizae

Bacterial Pathogens

Microbial soil sample taken at trial end; DNA Sequencing performed by MR DNA, Shallowater, TX



burkholderia xanthomonas candidatus phytoplasma
 ralstonia rhodococcus pseudomonas
 agrobacterium achromobacter

Thank You For Your Time!

Please see us afterwards with questions

